



COMPLETE LOGISTIC SERVICES BERHAD (716241-X)
CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2012

	NOTE	(Unaudited) AS AT THIRD QUARTER ENDED <u>31.12.2012</u> RM'000	(Audited) AS AT PRECEDING FINANCIAL YEAR ENDED <u>31.03.2012</u> RM'000
ASSETS			
Non-current assets			
Property, plant and equipment		82,607	81,719
Non-current assets held for sale		-	655
Goodwill on consolidation		272	269
		82,879	82,643
Current assets			
Inventories		893	396
Trade and other receivables		31,816	28,597
Tax recoverable		871	415
Cash and cash equivalents		14,322	10,035
		47,902	39,443
TOTAL ASSETS		<u>130,781</u>	<u>122,086</u>
EQUITY AND LIABILITIES			
Equity attributable to equity holders of the parent			
Share capital		60,000	60,000
Treasury shares		(131)	(131)
Other reserves		3,935	3,961
Retained earnings		20,667	11,932
		84,471	75,762
Non-controlling interest		245	167
TOTAL EQUITY		84,716	75,929
Non-current liabilities			
Borrowings (secured)	23	14,175	14,287
Deferred tax liabilities		4,283	4,283
		18,458	18,570
Current liabilities			
Trade and other payables		21,510	20,417
Borrowings (secured)	23	6,017	6,708
Tax liabilities		80	462
		27,607	27,587
TOTAL LIABILITIES		<u>46,065</u>	<u>46,157</u>
TOTAL EQUITY AND LIABILITIES		<u>130,781</u>	<u>122,086</u>
Net assets per share @ RM0.50 each (RM)			
attributable to ordinary equity holder of the parent		0.71	0.63

The unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the Group's audited financial statements for the financial year ended 31 March 2012 and the accompanying explanatory notes attached to the interim financial statements.

COMPLETE LOGISTIC SERVICES BERHAD (716241-X)
CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE THIRD QUARTER ENDED 31 DECEMBER 2012
(These figures have not been audited)

	NOTE	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTERS</u>	
		Current Year Quarter <u>31.12.2012</u> RM'000	Preceding Year Corresponding Quarter <u>31.12.2011</u> RM'000	Current Year-to-date <u>31.12.2012</u> RM'000	Preceding Year Corresponding Period <u>31.12.2011</u> RM'000
Revenue	6	27,178	27,960	80,472	77,171
Cost of sales		<u>(20,385)</u>	<u>(21,017)</u>	<u>(59,527)</u>	<u>(59,271)</u>
Gross profit		6,793	6,943	20,945	17,900
Other income		99	222	660	981
Marketing and distribution costs		(76)	(86)	(324)	(268)
Administration expenses		(2,318)	(2,046)	(6,609)	(5,716)
Other expenses		(1,484)	(19,878)	(4,299)	(22,022)
Finance costs		<u>(275)</u>	<u>(296)</u>	<u>(840)</u>	<u>(844)</u>
Profit/(Loss) before tax	29	2,739	(15,141)	9,533	(9,969)
Tax expense	19	<u>(217)</u>	<u>(758)</u>	<u>(721)</u>	<u>(1,578)</u>
Profit/(Loss) for the period		<u>2,522</u>	<u>(15,899)</u>	<u>8,812</u>	<u>(11,547)</u>
Attributable to:					
Equity holders of the Company		2,487	(16,568)	8,735	(13,496)
Non-controlling interest		<u>35</u>	<u>669</u>	<u>77</u>	<u>1,949</u>
		<u>2,522</u>	<u>(15,899)</u>	<u>8,812</u>	<u>(11,547)</u>
Earnings/(Loss) per share attributable to equity holders of the parent:					
Basic (sen)	28	2.08	(13.82)	7.30	(11.26)

The unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Group's audited financial statements for the financial year ended 31 March 2012 and the accompanying explanatory notes attached to the interim financial statements.

COMPLETE LOGISTIC SERVICES BERHAD (716241-X)
CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE THIRD QUARTER ENDED 31 DECEMBER 2012

(These figures have not been audited)

	<u>INDIVIDUAL QUARTER</u>		<u>CUMULATIVE QUARTERS</u>	
	Current Year Quarter <u>31.12.2012</u> RM'000	Preceding Year Corresponding Quarter <u>31.12.2011</u> RM'000	Current Year-to-date <u>31.12.2012</u> RM'000	Preceding Year Corresponding Period <u>31.12.2011</u> RM'000
Profit/(Loss) for the period	2,522	(15,899)	8,812	(11,546)
Currency translation differences arising from consolidation	(28)	(20)	(26)	194
Total Comprehensive Income/(Loss) for the period, net of tax	<u>2,494</u>	<u>(15,919)</u>	<u>8,786</u>	<u>(11,352)</u>
Total Comprehensive Income/(Loss) attributable to:				
Equity holders of the Company	2,459	(16,588)	8,709	(13,302)
Non-controlling interest	<u>35</u>	<u>669</u>	<u>77</u>	<u>1,950</u>
	<u>2,494</u>	<u>(15,919)</u>	<u>8,786</u>	<u>(11,352)</u>

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the year ended 31 March 2012 and the accompanying explanatory notes attached to the financial statements.

COMPLETE LOGISTIC SERVICES BERHAD (716241-X)
CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE THIRD QUARTER ENDED 31 DECEMBER 2012
(These figures have not been audited)

	-----Attributable to equity holders of the parent -----							Non- controlling interest RM'000	Total equity RM'000
	Share capital RM'000	Treasury shares RM'000	Distribut- able		Non-Distributable		Subtotal RM'000		
			Retained earnings RM'000	Share premium RM'000	Exchange fluctuation reserve RM'000	Exchange fluctuation reserve RM'000			
Third Quarter Ended 31 December 2012									
Balance at 1 April 2012	60,000	(131)	11,932	4,325	(364)	75,762	168	75,930	
Total comprehensive income/(loss) for the period	-	-	8,735	-	(26)	8,709	77	8,786	
Balance at 31 December 2012	<u>60,000</u>	<u>(131)</u>	<u>20,667</u>	<u>4,325</u>	<u>(390)</u>	<u>84,471</u>	<u>245</u>	<u>84,716</u>	
Third Quarter Ended 31 December 2011									
Balance at 1 April 2011	60,000	(2)	27,813	4,325	(430)	91,706	11,196	102,902	
Additional investment in a subsidiary	-	-	-	-	-	-	800	800	
Non-controlling interest arising from an acquisition of a subsidiary	-	-	-	-	-	-	173	173	
Purchase of treasury shares	-	(38)	-	-	-	(38)	-	(38)	
Total comprehensive income for the period	-	-	(13,496)	-	194	(13,302)	1,950	(11,352)	
Balance at 31 December 2011	<u>60,000</u>	<u>(40)</u>	<u>14,317</u>	<u>4,325</u>	<u>(236)</u>	<u>78,366</u>	<u>14,119</u>	<u>92,485</u>	

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Group's audited financial statements for the financial year ended 31 March 2012 and the accompanying explanatory notes attached to the interim financial statements.

COMPLETE LOGISTIC SERVICES BERHAD (716241-X)
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW
FOR THE THIRD QUARTER ENDED 31 DECEMBER 2012

(These figures have not been audited)

	Current Year-to-date <u>31.12.2012</u> RM'000	Preceding Year-to-date <u>31.12.2011</u> RM'000
Cash flows from operating activities		
Profit before tax	9,533	(9,969)
Adjustments for:		
Non-cash items	4,536	4,411
Non-operating items	(239)	18,216
Interest income	(158)	(221)
Interest expenses	839	844
Operating profit before working capital changes	<u>14,511</u>	<u>13,281</u>
Changes in working capital:		
Net changes in inventory	(498)	529
Net changes in receivables	(2,169)	(5,391)
Net changes in payables	1,009	1,893
Cash generated from operations	<u>12,853</u>	<u>10,312</u>
Net tax paid	<u>(1,559)</u>	<u>(775)</u>
Net cash from operating activities	<u>11,294</u>	<u>9,537</u>
Cash flows from investing activities		
Purchase of property, plant and equipment	(1,584)	(6,043)
Investments in subsidiaries (net of cash and cash equivalent)	-	2
Purchase of treasury shares	-	(38)
Interest income	158	221
Deposit for additional investment in a subsidiary	(1,000)	(1,360)
Proceeds from disposal of property, plant and equipment	1,018	100
Net cash used in investing activities	<u>(1,408)</u>	<u>(7,118)</u>
Cash flows from financing activities		
Advances from a director	75	72
Net (repayment)/drawdown of borrowings	(4,876)	846
Interest paid	(839)	(844)
Discharge/(Additional) fixed deposits pledged to licensed bank	1,943	(36)
Proceeds from issuance of shares by non-controlling interest	-	800
Net cash (used in)/from financing activities	<u>(3,697)</u>	<u>838</u>
Net changes in cash and cash equivalents	6,189	3,257
Effects of exchange rates changes	-	67
Cash and cash equivalents at the beginning of financial year	<u>6,594</u>	<u>9,350</u>
Cash and cash equivalents at the end of financial year	<u>12,783</u>	<u>12,674</u>
Analysis of cash and cash equivalents carried forward		
Fixed deposit	6,883	7,383
Bank overdraft	(1,539)	(312)
Cash and bank balances	<u>7,439</u>	<u>7,429</u>
	12,783	14,500
Fixed deposits pledged to licensed bank	-	(1,826)
	<u>12,783</u>	<u>12,674</u>

The unaudited Condensed Consolidated Statement of Cash Flow should be read in conjunction with the Group's audited financial statements for the financial year ended 31 March 2012 and the accompanying explanatory notes attached to the interim financial statements.

COMPLETE LOGISTIC SERVICES BERHAD (716241-X)

NOTES TO THE QUARTERLY REPORT ON CONSOLIDATED RESULT FOR THE THIRD QUARTER ENDED 31 DECEMBER 2012

Part A – Notes In Compliance with FRS 134

1. Basis of Preparation

The unaudited interim financial statements have been prepared in accordance with the requirements outlined in the Malaysian Financial Reporting Standards (“MFRS”) 134: Interim Financial Reporting and Chapter 9 Appendix 9B of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the Audited Financial Statements of the Group for the financial year ended 31 March 2012.

The accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in the financial statements for the financial year ended 31 March 2012, including the new/revised standards mandatory for annual periods beginning on or after 1 April 2012.

2. Auditors’ Report on Preceding Annual Financial Statements

The auditors’ report on the Group’s financial statements for the financial year ended 31 March 2012 was not subject to any qualification.

3. Seasonality or Cyclicity of Operations

The business operations of the Group are subject to the forces of supply and demand and thus, could display cyclical trends.

4. Nature and Amount of Unusual Items

There were no items affecting assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size or incidence for the current quarter.

5. Changes in Estimates

There were no changes in the estimates of amounts which give a material effect in the current quarter under review.

6. Segmental Information

The Group’s operations comprise the following business segments:

Shipping	: Provision of marine transportation services
Trading	: Trading of goods
Logistics	: Total logistic services provider including trading of freight, haulage, lorry and trucking, custom clearance and Inland Port operation
Others	: Insurance agency and investment holding

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6. Segmental Information (continued)

The results of the Group for the Third Quarter Ended 31.12.2012 - SEGMENTAL

	Shipping RM'000	Trading RM'000	Logistics RM'000	Others RM'000	Elimination RM'000	Total RM'000
Revenue						
Revenue	7,118	1,829	18,210	21	-	27,178
Inter-segment revenue	-	909	222	31	(1,162)	-
Total Revenue	7,118	2,738	18,432	52	(1,162)	27,178
Results						
Segment results	766	77	2,382	(8)	(268)	2,949
Finance costs						(275)
Interest income						65
Profit before tax						2,739
Tax expense						(217)
Profit after tax						2,522
Attributable to:						
Equity holders of the Company						2,487
Non-controlling interest						35
						2,522

The results of the Group for the Third Quarter Ended 31.12.2011 - SEGMENTAL

	Shipping RM'000	Trading RM'000	Logistics RM'000	Others RM'000	Elimination RM'000	Total RM'000
Revenue						
Revenue	6,736	2,286	18,928	10	-	27,960
Inter-segment revenue	943	776	362	5	(2,086)	-
Total Revenue	7,679	3,062	19,290	15	(2,086)	27,960
Results						
Segment results	(14,671)	19	3,741	(4,308)	295	(14,924)
Finance costs						(296)
Interest income						79
Profit before tax						(15,141)
Tax expense						(758)
Profit after tax						(15,899)
Attributable to:						
Equity holders of the Company						(16,568)
Non-controlling interest						669
						(15,899)

7. Debt and Equity Securities

There was no issuance or repayment of debt and equity securities, share buy-backs, share cancellations, shares held as treasury shares and resale / repurchase of treasury shares during the current quarter under review.

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8. Dividend Paid

There was no dividend paid in the current quarter under review.

9. Valuation of Property, Plant and Equipment

There was no valuation on property, plant and equipment in the current quarter under review.

10. Changes in Composition of the Group

The company had on 25 October 2012 acquired 2 ordinary shares of RM1.00 each representing 100% of the entire issued and paid up share capital of Gems Logistics Sdn Bhd (“Gems”), a dormant company, for cash at par. In consequent thereof, Gems becomes a direct wholly owned subsidiary of CLSB.

Save as disclosed above, there were no changes in the composition of the Group during the current quarter under review.

11. Changes in Contingent Liabilities and Contingent Assets

There was no change in the contingent liabilities or contingent assets since the end of the last financial year.

12. Subsequent Events

There was no material event subsequent to the end of the current quarter up to the date of this report.

13. Capital Commitments

As at the end of the reporting quarter, the Group has approved and contracted for capital commitments of RM3.5 million in respect of property, plant and equipment.

14. Related Party Disclosures

The Group has carried out the following recurrent transactions with the related parties during the current quarter under review:

	Current Year Quarter 31.12.2012 <u>RM'000</u>
Companies in which certain Directors have interests:	
- revenue from services rendered	2,748
- container haulage/transportation/logistics service charges payable	942
- forwarding service charges payable	48
- spare parts payable	30
- rental expense payable	8
- rental income receivable	3
	<u><u>3</u></u>

COMPLETE LOGISTIC SERVICES BERHAD (716241-X)

Part B – Additional Information Required by the Listing Requirements of Bursa Malaysia Securities Berhad

15. Analysis of Performance

	Current Year	Preceding Year		Preceding Year
	Quarter	Corresponding		Corresponding
	<u>31.12.2012</u>	<u>31.12.2011</u>	Current	Period
	RM'000	RM'000	Year-to-date	<u>31.12.2011</u>
			<u>31.12.2012</u>	RM'000
			RM'000	
<u>Revenue</u>				
Shipping	7,118	7,679	21,534	19,762
Logistics	18,432	19,290	54,913	55,384
Trading	2,738	3,062	7,670	5,362
Others	52	15	655	2,015
Adjustment/Elimination	<u>(1,162)</u>	<u>(2,086)</u>	<u>(4,300)</u>	<u>(5,352)</u>
Total	<u><u>27,178</u></u>	<u><u>27,960</u></u>	<u><u>80,472</u></u>	<u><u>77,171</u></u>
<u>Profit/(Loss) before tax</u>				
Shipping	778	(14,702)	3,285	(14,158)
Logistics	2,146	3,535	7,101	9,011
Trading	86	13	371	9
Others	(3)	(4,282)	223	(2,351)
Adjustment/Elimination	<u>(268)</u>	<u>295</u>	<u>(1,448)</u>	<u>(2,480)</u>
Total	<u><u>2,739</u></u>	<u><u>(15,141)</u></u>	<u><u>9,532</u></u>	<u><u>(9,969)</u></u>

During the quarter under review, the Group reported slight decrease in revenue of RM0.78 million as compared to the preceding year corresponding quarter (“corresponding quarter”). However, the Group managed to turn pre-tax profit RM2.74 million from pre-tax loss of RM15.14 million in the corresponding quarter. The higher loss in the corresponding quarter was resulted from the impairment of vessels.

(a) Shipping

The revenue of the Shipping segment has declined by RM0.56 million as compared to the corresponding quarter, however the Shipping segment registered an increase in pre-tax profit of RM15.48 million as compared to the corresponding quarter.

(b) Logistics

The revenue of the Logistics segment has declined by RM0.86 million from the corresponding quarter and this resulted in the decline in the profit before tax by RM1.39 million.

(c) Trading

The revenue for the trading segment in the current quarter are mainly contributed by local trading activities.

COMPLETE LOGISTIC SERVICES BERHAD (716241-X)

16. Comparison With Immediate Preceding Quarter

	Current Quarter <u>31.12.2012</u> RM'000	Preceding Quarter <u>30.9.2012</u> RM'000
Revenue	27,178	25,240
Profit before tax	2,739	2,687

The revenue in the current quarter increased by RM1.94 million mainly due to the higher revenue in the Logistics segment, boosted by the increase in the imports and exports of goods in the current quarter.

For the current quarter under review, the Group registered a slight increase in the pre-tax profit of RM0.05 million as compared to the immediate preceding quarter which is in line with the increase in the revenue.

17. Prospects

All business segments of the Group performed profitably during the third quarter of the current financial year.

The Malaysian economy is projected to grow at a robust rate of 5% per annum for the year 2013 despite the overhanging weaknesses prevailing in the US and Eurozone economies.

With the favourable economic outlook for the Malaysian economy, the Group will continue to focus on its business strategy to intensify:

- (a) On its ongoing cost control, asset utilization and optimization initiatives, to enhance margin and hence, growth for its Logistics Segment;
- (b) In developing further, shipping routes that are viable and sustainable for its Shipping Segment; and
- (c) The development of the trading activities of the trading subsidiaries.

The Board is optimistic that with the above strategic measures on track, satisfactory financial results could be sustained for the last quarter of the current financial year.

18. Variance on Profit Forecast/Guarantee

The Group did not issue any profit forecast and profit guarantee for the year.

19. Tax Expense

	Current Year Quarter <u>31.12.2012</u> RM'000	Preceding Year Corresponding Quarter <u>31.12.2011</u> RM'000
Current tax expense	167	758
Under provision in the previous financial year	50	-
	217	758

The effective tax rate of the Group is lower than the statutory tax rate mainly due to the exemption from tax on income from the operation of Malaysian registered sea going vessels pursuant to Section 54A of the Income Tax Act 1967 of certain subsidiaries of the Company.

COMPLETE LOGISTIC SERVICES BERHAD (716241-X)

20. Sales of Unquoted Investments and Properties

There were no sales of unquoted investments and properties for the current quarter under review.

21. Quoted Securities

There was no purchase or disposal of quoted securities for the current quarter under review. The Group did not hold any investments in quoted securities as at 31 December 2012.

22. Status of Corporate Proposals

The Company had on 21 May 2012 entered into a conditional Share Sale Agreement ("SSA") for the proposed acquisition of 100% equity interest in Pengangkutan Sekata Sdn Bhd ("Sekata"), comprising 1,500,000 ordinary shares of RM1.00 each for a total cash consideration of RM10,000,000. Upon completion, Sekata will become a wholly owned subsidiary of the Company. The proposed acquisition had been approved by the shareholders at the extraordinary general meeting convened on 25 September 2012 ("Unconditional Date") and accordingly, the Company shall pay to the Vendors the Completion Payment within ninety (90) days from the Unconditional Date. However, the Company had on 13 December 2012 entered into a supplemental SSA with the Vendors of Sekata ("Supplemental SSA") to extend the Completion Date of the SSA for another 120 days commencing from the expiry of the aforesaid 90-day period for the payment of the Completion Payment and therefore, the Acquisition is expected to be completed by April 2013.

Save as disclosed above, there are no other corporate proposals which have been announced but yet to be completed prior to 26 February 2013.

23. Borrowings (secured)

	Group		
	31.12.2012		
	Current	Non-current	Total
Secured	RM'000	RM'000	RM'000
Bank overdraft	1,539	-	1,539
Hire purchase	1,299	2,210	3,509
Term loans	3,179	11,965	15,144
	<u>6,017</u>	<u>14,175</u>	<u>20,192</u>

24. Off Balance Sheet Financial Instruments

There were no off balance sheet financial instruments at the date of issue of this quarterly report.

COMPLETE LOGISTIC SERVICES BERHAD (716241-X)

25. Breakdown of Realised and Unrealised Profits of the Group

	Current Year Quarter <u>31.12.2012</u> RM'000	Preceding Year Corresponding Quarter <u>31.12.2011</u> RM'000
Total retained earnings of the Group		
- Realised	39,216	52,441
- Unrealised	4,218	2,857
	<u>43,434</u>	<u>55,298</u>
Less : Consolidation adjustments	(22,767)	(40,981)
At the end of period	<u><u>20,667</u></u>	<u><u>14,317</u></u>

26. Material Litigation

There was no pending material litigation as at the date of issue of this quarterly report, which in the opinion of the directors would have a material adverse effect on the financial results of the Group.

27. Dividend

No dividend has been proposed for the current quarter under review.

28. Earnings Per Share

The basic earnings per share for the current quarter and cumulative quarters have been calculated based on the Group's profit after tax divided by the weighted average number of ordinary shares outstanding (based on ordinary shares of RM0.50 each).

	Current Year Quarter <u>31.12.2012</u> RM'000	Preceding Year Corresponding Quarter <u>31.12.2011</u> RM'000	Current Year-to-date <u>31.12.2012</u> RM'000	Preceding Year Corresponding Period <u>31.12.2011</u> RM'000
Profit attributable to ordinary equity holders of the Company (RM'000)	<u>2,487</u>	<u>(16,568)</u>	<u>8,735</u>	<u>(13,496)</u>
Weighted average number of shares in issue ('000)	119,681	119,909	119,681	119,909
Basic earnings per share (sen)	<u>2.08</u>	<u>(13.82)</u>	<u>7.30</u>	<u>(11.26)</u>

Diluted earnings per share was not computed as the Company did not have any convertible financial instruments as at end of the financial period under review.

COMPLETE LOGISTIC SERVICES BERHAD (716241-X)

29. Profit Before Tax

	Current Year	Preceding Year		Preceding Year
	Quarter	Corresponding	Current	Corresponding
	<u>31.12.2012</u>	<u>31.12.2011</u>	<u>Year-to-date</u>	<u>Period</u>
	RM'000	RM'000	<u>31.12.2012</u>	<u>31.12.2011</u>
			RM'000	RM'000
Profit for the period is arrived at after crediting:				
Interest income	65	79	158	221
Other income	45	143	424	760
Foreign exchange gain	28	21	45	6
Unrealised foreign exchange (loss)/gain	(3)	-	69	-
Negative goodwill	-	109	-	109
and after charging:				
Interest expenses	274	296	839	844
Depreciation	1,579	1,771	4,602	4,425
Foreign exchange (gain)/loss	(2)	-	41	-
Unrealised foreign exchange loss	3	11	3	11
Impairment of property, plant and equipment	-	18,598	-	18,598

There were no gain or loss on disposal of quoted or unquoted investment or real properties, gain or loss on derivatives or exceptional item for current quarter under review.

30. Authorisation for Issue

These unaudited financial statements were authorised for release by the Company in accordance with a resolution of the Directors dated 26 February 2013.